

OPEN YOUR OWN LEMONADE



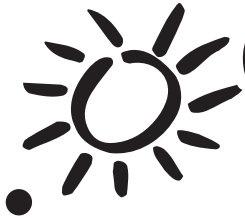
STAND.

- 1. Buy a container of Lemonade Mix and mix with cold water according to instructions**
(An 80 oz. container costs about \$10 and makes about 100 cups of Lemonade. You can also use fresh lemons.)
- 2. Collect a table and chair, pitcher, paper cups, ice (in a container or cooler), a box to keep money, and some coins to make change**
- 3. Find a good location and time for your stand**
(The best place is probably near your house, but think about how many people pass by and at what times. You may want to set up on a corner, or at a time when adults are coming home from work so you have a lot of customers. Always get a parent's permission.)
- 4. Decide on a price per cup that earns a "profit"**
(Add the cost of your lemonade and paper cups, then divide by the number of cups that your lemonade mix makes. Then add at least 20% for your profit, so you make money.)

$$\begin{aligned} \$10 \text{ Lemonade Mix} + \$5 \text{ Cups} &= \$15 \div 100 = 15\text{¢} \text{ (your cost per cup)} \\ 15\text{¢} \text{ (your cost per cup)} + 20\text{¢} \text{ (your profit)} &= 35\text{¢} \text{ (price per cup)} \\ \text{If you sell 100 cups, you will earn } &\$35.00 \text{ (100 x 35¢)} \end{aligned}$$
- 5. Be clean, friendly, and safe, and have fun!**
(Keep your stand clean, be nice to customers, and keep track of your money.)



LEMON LARRY'S LEMONADE STAND.



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